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Subject: Re: OT: What do you do to sales people on the phone?

Posted by [exnyte](#) on Wed, 29 Mar 2006 01:17:56 GMT

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I used to work at a call center... I got fired because I suck at it. I had a blast working there though, not because of what we were doing there, but because the people I worked with. Didn't matter that age. There were some younger than myself, and those who were well older... Almost like a close group of friends out to just have a good time.

A telemarketer isn't a bad thing. When you say you don't like that they continue after you say, "I'm not interested.", you can't get mad at the caller... They truly are just doing their job. At where I worked you were required to rebuttal at least twice during each and every call they are able to. My wife also worked as one and the same policy applied.

I don't have any problem with listening to what they have to say. You'd be surprised with how nice a person would be after you let them say their thing, and then you nicely said your not interested. Surely there can't be much where you can't spare yourself a few minutes to let this person do their job. You know... The longer their on the phone with you, the better they do their job... They don't mind giving you the whole story about the product they might be selling, just for you to say no. In fact, I loved when I got them type of people. Had some great conversations with some people on the phone that way... Talking to strangers on the phone can be quite fun.

I've had pranks pulled on me also... Know what? Doesn't do anything. When that call is over, you or what you just did is not even a memory... But those calls who actually listened to you or even talked to you (even if they said no) are the ones you remember.

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